

Curriculum Vitae
Roberto A. Weber
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Department of Economics
University of Zurich
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ORCID: 0000-0001-8133-8131

PRIMARY ACADEMIC APPOINTMENTS

Professor of the Economics of Corporate Culture, Business Ethics and Social Responsibility, endowed by Credit Suisse, Department of Economics, University of Zurich (2019-present)

Director, Zurich Graduate School of Economics, University of Zurich (2021-present)

Vice Chairman, Department of Economics, University of Zurich (2017-2021)

Professor, Department of Economics, University of Zurich (2011-2019)

Professor, Department of Social and Decision Sciences, Carnegie Mellon University (2010-2011)

Associate Professor (with tenure), Department of Social and Decision Sciences, Carnegie Mellon University (2007-2010)

Associate Professor (without tenure), Department of Social and Decision Sciences, Carnegie Mellon University (2005-2007)

Assistant Professor, Department of Social and Decision Sciences, Carnegie Mellon University (1999-2005)

OTHER APPOINTMENTS

Member, Board of Trustees, Excellence Foundation Zurich (2012-2022)

Fellow, CESifo Research Network, Munich (2011)

Fellow, Strategy Research Initiative (2015)

Member, Strategy Research Initiative (2011)

Member, Scientific Advisory Board, Thurgauer Wirtschaftsinstitut (2015)

Affiliate, Economic Science Institute, Chapman University (2015)

Visiting Professor, School of Business and Economics, Maastricht University, The Netherlands (October, 2013)

Faculty Appointment by Courtesy, Tepper School of Business, Carnegie Mellon University (1999-2011).

Affiliated Faculty, Pittsburgh Experimental Economics Laboratory (PEEL), University of Pittsburgh (2001-2011).

Affiliated Faculty, Center for Behavioral Decision Research (CBDR), Carnegie Mellon University (2005-2011).

Visiting Researcher, Institute for Economic Analysis, Bellaterra, Spain (2006).

EDUCATION

California Institute of Technology, Division of Humanities and Social Sciences. Ph.D., 2000 (Social Science). Thesis: Interdependence in Laboratory Groups and Organizations. Committee: Colin Camerer (Chair), Richard McKelvey, Thomas Palfrey, David Grether.

California Institute of Technology, Division of Humanities and Social Sciences. MS, 1996 (Social Science).

Texas A&M University. BA, 1994 (Economics).

PEER-REVIEWED PUBLICATIONS

John Antonakis, Giovanna d'Adda, Roberto A. Weber and Christian Zehnder (2022). "Just words? Just speeches?" On the economic value of charismatic leadership." *Management Science*, 68(9): 6355-7064

Eva Ranehill and Roberto A. Weber (2022). "Gender preference gaps and voting for redistribution." *Experimental Economics*, 25: 845-875.

Erin L. Krupka, Rachel T. A. Corson, Hannah Hoover and Roberto A. Weber (2022). "When in Rome: Identifying social norms using coordination games," *Judgment and Decision Making*, 17(2): 263-283.

Florian Engl, Arno Riedl and Roberto A. Weber (2021). "Spillover effects of institutions on cooperative behavior, preferences and beliefs." *American Economic Journal: Microeconomics*, 13(4): 261-299.

Alain Cohn, Michel A. Marechal, Frederic Schneider and Roberto A. Weber (2021). "Frequent job changes can signal poor work attitude and reduce employability." *Journal of the European Economic Association*, 19(1): 475-508.

David J. Cooper, John R. Hamman and Roberto A. Weber (2020). "Fool me once: An experiment on credibility and leadership." *Economic Journal*, 130(631): 2105-2133.

Ging-Jehli, Nadja R., Florian H. Schneider, Roberto A. Weber (2020). "On self-serving strategic beliefs." *Games and Economic Behavior*, 122(July): 341-353.

- Bartling, Björn, Vanessa Valero and Roberto A. Weber (2019). “On the scope of externalities in experimental markets.” *Experimental Economics*, 22: 610-624.
- Beath, Andrew, Ariel Ben Yishay, Giovanna d’Adda, Pauline Grosjean and Roberto A. Weber (2018). “Can vouchers reduce elite capture of local development projects? Experimental evidence from the Solomon Islands.” *Journal of Public Economics*, 160: 117-131.
- Antoniades, Alexis, Ganesh Seshan, Roberto A. Weber and Robertas Zubrickas (2018). “Does altruism matter for remittances?” *Oxford Economic Papers*, 70(1): 225-242.
- Giovanna d’Adda, Donja Darai Nicola Pavanini and Roberto A. Weber (2017). “Do leaders affect ethical conduct?” *Journal of the European Economic Association*, 15(6): 1177-1213.
- Timothy C. Salmon and Roberto A. Weber (2017). “Maintaining efficiency while integrating entrants from lower-performing environments: An experimental study.” *The Economic Journal*, 127(600): 417-444.
- Andreas Blume, Peter H. Kriss and Roberto A. Weber (2017). “Pre-play communication with forgone costly message: Experimental evidence on forward induction.” *Experimental Economics*, 20(2): 368-395.
- Peter H. Kriss, Andreas Blume and Roberto A. Weber (2016). “Coordination with decentralized costly communication.” *The Journal of Economic Behavior and Organization*, 130: 225-241
- Peter H. Kriss, Erte Xiao and Roberto A. Weber (2016). “Turning a blind eye, but not the other cheek: On the robustness of costly punishment.” *The Journal of Economic Behavior and Organization*, 128: 159-177.
- Amy K. Choy, John R. Hamman, Ronald R. King and Roberto A. Weber (2016). “Delegated bargaining in a competitive agent market: An experimental study.” *Journal of the Economic Science Association*, 2(1): 22-35.
- Björn Bartling, Roberto A. Weber and Lan Yao (2015). “Do markets erode social responsibility?” *The Quarterly Journal of Economics*, 130 (1): 219-266.
- Eva Ranehill, Anna Dreber, Magnus Johannesson, Susanne Leiberg, Sunhae Sul and Roberto A. Weber (2015). “Assessing the robustness of power posing: No effect on hormones and risk tolerance in a large sample of men and women.” *Psychological Science*, 26(5): 653-656.
- Jordi Brandts, David J. Cooper and Roberto A. Weber (2015). “Legitimacy, communication and leadership in the turnaround game.” *Management Science*, 61(11): 2627-2645.
- Sotiris Georganas, P. J. Healy and Roberto A. Weber (2015). “On the persistence of strategic sophistication.” *Journal of Economic Theory*, 159(A): 369-400.
- Jordi Brandts, Acya Ebru Giritigil and Roberto A. Weber (2015). “An experimental study of persuasion bias and social influence in networks.” *European Economic Review*, 80: 214-229.

- Björn Bartling, Florian Engl and Roberto A. Weber (2015). "Game form misconceptions are not necessary for a willingness-to-pay vs. willingness-to-accept gap." *Journal of the Economic Science Association*, 1(1): 72-85.
- Jason L. Brown, Patrick R. Martin, Donald V. Moser and Roberto A. Weber (2015). "The consequences of hiring lower-wage workers in an incomplete-contract environment." *The Accounting Review*, 90(3): 941-966.
- Björn Bartling, Florian Engl and Roberto A. Weber (2014). "Does willful ignorance deflect punishment? - An experimental study." *European Economic Review*, 70: 512-524.
- Erin L. Krupka and Roberto A. Weber (2013). "Identifying norms using coordination games: Why does dictator game sharing vary?" *Journal of the European Economic Association*, 11(3): 495-524.
- Francesca Gino, Erin L. Krupka and Roberto A. Weber (2013). "License to cheat: Voluntary regulation and unethical behavior." *Management Science*, 59(10): 2187-2203.
- Peter H. Kriss, Rosemarie Nagel, Roberto A. Weber (2013). "Implicit vs. explicit deception in ultimatum games with incomplete information." *Journal of Economic Behavior & Organization*, 93: 337-346.
- Wei Siong Neo, Michael Yu, Roberto A. Weber and Cleotilde Gonzalez (2013). "The effects of time delay in reciprocity games." *Journal of Economic Psychology*, 34: 20-35.
- Edward P. Lazear, Ulrike Malmendier and Roberto A. Weber (2012). "Sorting in experiments with application to social preferences." *American Economic Journal: Applied Economics*, 4(1): 136-63.
- Bill McEvily, Joseph Radzevick and Roberto A. Weber (2012). "Whom do you trust and how much does it cost? An experiment on the measurement of trust." *Games and Economic Behavior*, 74(1): 285-298.
- John Hamman, Roberto A. Weber and Jonathan Woon (2011). "An experimental investigation of electoral delegation and the provision of public goods." *American Journal of Political Science*, 55(4): 737-751.
- Peter H. Kriss, George Loewenstein, Xianghong Wang and Roberto A. Weber (2011). "Behind the veil of ignorance: Self-serving bias in climate change negotiations." *Judgment and Decision Making*, 6(7): 602-615.
- Shimon Kogan, Anthony M. Kwasnica and Roberto A. Weber (2011). "Coordination in the presences of asset markets." *The American Economic Review*, 101(2): 927-947.
- John Hamman, George Loewenstein and Roberto A. Weber (2010). "Self-interest through delegation: An additional rationale for the principal-agent relationship." *The American Economic Review*, 100(4): 1826-1846.
- Emily Haisley and Roberto A. Weber (2010). "Self-serving interpretations of ambiguity in other-regarding behavior." *Games and Economic Behavior*, 68(2): 634-645.

- Scott Rick and Roberto A. Weber (2010). "Meaningful learning and transfer of learning in games played repeatedly without feedback." *Games and Economic Behavior*, 68(2): 716-730.
- Erin Krupka and Roberto A. Weber (2009). "The focusing and informational effects of norms on pro-social behavior." *The Journal of Economic Psychology*, 30(3): 307-320.
- Gary Hsieh, Robert Kraut, Scott E. Hudson and Roberto A. Weber (2008). "Can markets help? Applying market mechanisms to improve synchronous communication." In *Proceedings of Computer Supported Cooperative Work (CSCW 2008)*: 535-544.
- John Hamman, Scott Rick and Roberto A. Weber (2007). "Solving coordination failure with 'all-or-none' group-level incentives." *Experimental Economics*, 10(3): 285-303.
- John W. Patty and Roberto A. Weber (2007). "Letting the good times roll: A theory of voter inference and experimental evidence." *Public Choice*, 130(3-4): 293-310.
- Jason Dana, Roberto A. Weber and Jason Xi Kuang (2007). "Exploiting 'moral wriggle room': Experiments demonstrating an illusory preference for fairness." *Economic Theory*, 33(1): 67-80.
- Jason Xi Kuang, Roberto A. Weber and Jason Dana (2007). "How effective is advice from interested parties? An experimental test using a pure coordination game" *Journal of Economic Behavior and Organization*, 62(4): 591-604.
- Roberto A. Weber (2006). "Managing growth to achieve efficient coordination in large groups." *The American Economic Review*, 96(1): 114-126.
- John W. Patty and Roberto A. Weber (2006). "Agreeing to fight: An explanation of the 'Democratic Peace.'" *Politics, Philosophy & Economics*, 5(3): 305-320.
- George Loewenstein, Don A. Moore and Roberto A. Weber (2006). "Misperceiving the value of information in predicting the performance of others." *Experimental Economics*, 9(3): 281-295.
- A condensed version of this paper appears as: George Loewenstein, Don A. Moore and Roberto A. Weber (2003). "Paying \$1 to lose \$2: Misperceptions of the value of information in predicting the performance of others." *2003 Academy of Management Best Papers Proceedings*.
- Garrett Glasgow and Roberto A. Weber (2005). "Is there a relationship between election outcomes and perceptions of personal economic well-being? A test using post-election economic expectations." *Electoral Studies*, 24(4): 581-601.
- Roberto A. Weber, Colin Camerer and Marc Knez (2004). "Timing and virtual observability in ultimatum bargaining and 'weak-link' coordination games." *Experimental Economics*, 7(1): 25-48.
- Roberto A. Weber (2003). "'Learning' with no feedback in a competitive guessing game." *Games and Economic Behavior*, 44(1): 134-144.
- Roberto A. Weber and Colin Camerer (2003). "Cultural conflict and merger failure: An experimental approach." *Management Science*, 49(4): 400-415.

- Roberto A. Weber, Yuval Rottenstreich, Colin Camerer and Marc Knez (2001). “The illusion of leadership: Misattribution of cause in coordination games.” *Organization Science*, 12(5): 582-598.
- Roberto A. Weber (2001). “Behavior and learning in the ‘dirty faces’ game.” *Experimental Economics*, 4(3): 229-242.
- Richard McKelvey, Thomas Palfrey and Roberto A. Weber (2000). “The effects of payoff magnitude and heterogeneity on behavior in 2x2 games with unique mixed strategy equilibria.” *Journal of Economic Behavior & Organization*, 42(4): 523-548.
- Colin Camerer and Roberto A. Weber (1999). “The econometrics and behavioral economics of escalation of commitment in NBA draft choices.” *Journal of Economic Behavior & Organization*, 39(1): 59-82.

INVITED PUBLICATIONS

- Brenøe, Anne, Lea Heursen, Eva Ranehill and Roberto A. Weber (2022). “Continuous gender identity and economics.” *American Economic Association Papers and Proceedings*, 112: 573-577.
- Gibbons, Robert, Jordan Siegel and Roberto A. Weber (2021). “Strategy meets culture (for breakfast): Understanding the relationship and highlighting its potential.” *Strategy Science*, 6(2): 111-118.
- Garretsen, Harry, Janka I. Stoker and Roberto A. Weber (2020). “Economic perspectives on leadership: Concepts, causality, and context in leadership research.” *The Leadership Quarterly* 31(3): 101410.
- David J. Cooper and Roberto A. Weber (2020). “Recent advances in experimental coordination games.” In C. Monica Capra, Rachel Croson, Mary Rigdon and Tanya Rosenblat (eds), *Handbook of Experimental Game Theory*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar Publishing.
- Francesca Gino, Michael I. Norton and Roberto A. Weber (2016). “Motivated Bayesians: Feeling moral while acting egoistically.” *Journal of Economic Perspectives*, 30(3): 133-140.
- Thomas Astebro, Holger Herz, Ramana Nanda, Roberto A. Weber (2014). “Seeking the roots of entrepreneurship: Insights from behavioral economics.” *Journal of Economic Perspectives*, 28(3): 49-70.
- Ulrike Malmendier, Vera L. te Velde and Roberto A. Weber (2014). “Rethinking reciprocity.” *Annual Review of Economics*, 6: 849-874.
- Peter H. Kriss and Roberto A. Weber (2013). “Economic laboratory experiments on organizational formation and change.” In Anna Grandori (Ed.) *Handbook of Economic Organization*. Edward Elgar.

- Colin F. Camerer and Roberto A. Weber (2012). “Experimental Organizational Economics.” In Robert Gibbons and John Roberts (Eds.), *Handbook of Organizational Economics*. Princeton University Press.
- Scott Rick and Roberto A. Weber (2012). “Meaningful learning in economic games.” In Norbert M. Seel (Ed.), *Encyclopedia of the Sciences of Learning*. Heidelberg: Springer.
- Jason Dana, George Loewenstein and Roberto A. Weber (2011). “Ethical immunity: How people violate their own moral standards without feeling they are doing so.” In Ann E. Tenbrunsel and David De Cremer (Eds.), *Behavioral Ethics: Ideas on an Emerging Field*, New York: Routledge.
- Colin Camerer and Roberto A. Weber (2008). “Growing organizational culture in the laboratory.” In Charles R. Plott and Vernon L. Smith (Eds.), *Handbook of Experimental Economics Results*. Amsterdam, The Netherlands: Elsevier.
- Bill McEvily, Roberto A. Weber, Cristina Bicchieri and Violet Ho (2006). “Can groups be trusted? An experimental study of collective trust.” In R. Bachmann and A. Zaheer (Eds.), *The Handbook of Trust Research*. United Kingdom: Edward Elgar Publishing.
- Roberto A. Weber and Colin Camerer (2006). “‘Behavioral’ experiments in economics” (Introduction to the special issue on behavioral economics). *Experimental Economics*, 9(3): 281-295.
- Roberto A. Weber and Robyn Dawes (2005). “Behavioral economics.” In Neil Smelser and Richard Swedberg (Eds.), *Handbook of Economic Sociology*, Princeton, NJ: Princeton University Press.
- Roberto A. Weber (2001). “A review of ‘Robert J. Aumann: Collected Papers.’” *Computational and Mathematical Organizational Theory*, 7(1): 63-68.
- George Loewenstein, Drazen Prelec and Roberto A. Weber (1999). “What me worry? A psychological perspective on economic aspects of retirement” in Henry J. Aaron (Ed.), *Behavioral Dimensions of Retirement Economics*, Washington, D.C.: Brookings Institution Press.

GRANTS AND AWARDS

- Swiss National Science Foundation. 2020-2023. Principal Investigator. “Redistribution, Deservingness and Self-serving Beliefs.” CHF 387,917.
- Swiss National Science Foundation. 2018. Principal Investigator. “Workshop: Laboratory and Field Experiments in Behavioral Economics.” CHF 11,760.
- Swiss National Science Foundation. 2016-2019. Principal Investigator. “Social Responsibility in Markets.” CHF 456,678.
- Swiss National Science Foundation. 2014. Principal Investigator. “Workshop: New Frontiers in Behavioral and Experimental Economics.” CHF 12,250.

Swiss National Science Foundation. 2014-2016. Principal Investigator. “Gender, Context and Economic Decision Making.” CHF 412,833.

Swiss National Science Foundation. 2012-2014. Principal Investigator. “Leadership Across Economic Contexts.” CHF 335,702.

Foundation for Scientific Research (Stiftung für wissenschaftliche Forschung), University of Zurich. 2012-2013. Co-Principal Investigator (with Björn Bartling). “Strategic Ignorance in Markets.” CHF 25,920 (\$28,274).

National Science Foundation. 2010-2011. Principal Investigator. “Workshop: The Future of Decision, Risk, and Management Sciences.” \$89,235.

National Science Foundation. 2010-2011. Principal Investigator in supervision of doctoral student Peter Kriss. “Doctoral Dissertation Research in DRMS: Costly Communication and Coordination in Organizations.” \$6,894.

Center for Analytical Research in Technology, Carnegie Mellon. Co-Principal Investigator (with Shimon Kogan and Don Moore). 2006-2007. “How Can Internal Markets Help Firms Make Better Decisions?” \$86,800.

CyLab, Carnegie Mellon. 2005-2007. Principal Investigator. “Coordinated technology adoption and threat responses.” \$27,790.

National Science Foundation. 2004-2008. Co-Investigator (Principal Investigator: Baruch Fischhoff). “Integrating risk analysis and risk communication.” \$600,000.

Center for Organizational Learning and Innovation, Carnegie Mellon. Principal Investigator. 2004. “Reflective learning and transfer of learning in games.” \$6,780.

Russell Sage Foundation. Co-Principal Investigator (with Robert Slonim). 2004. “Workshop on New and Alternative Directions for Learning.” \$11,820.

Berkman Faculty Development Grant, Carnegie Mellon. Co-Principal Investigator (with Bill McEvily). 2003. \$4,800.

National Science Foundation, SES-0095570. Co-Principal Investigator (with Colin Camerer). 2001-2004. “Collaborative research: An experimental approach to organizational culture.” \$198,000 (\$130,098 to Carnegie Mellon).

Berkman Faculty Development Grant, Carnegie Mellon. Principal Investigator. 1999. \$9,800.

Sloan Dissertation Fellowship. 1998-1999.

Ford Foundation Minority Fellowship. 1997-1998.

Russell Sage Foundation, Small Grants Program in Behavioral Economics. Principal Investigator. 1997. “Experiments on iterated rationality.” \$2,500.

PROFESSIONAL SERVICE

Co-Editor, *Experimental Economics* (2018-present)

Associate Editor, *The Leadership Quarterly* (2017-present)

Editorial Board, *Experimental Economics* (2012-2018)

Associate Editor, *Management Science* (2006-2010, 2011-2018)

Editorial Board, *Journal of the Economic Science Association* (2014-present)

Editorial Board, *The Leadership Quarterly* (2014-2017)

Editorial Review Board, *Organization Science* (2004-2016)

Associate Editor, *Journal of the European Economic Association* (2009-2015)

Executive Committee, Economic Science Association (2010-2013)

Editorial Board, *Organizational Behavior and Human Decision Processes* (2007-2010)

Reviewed manuscripts for *Academy of Management Review*; *American Economic Journal: Microeconomics*; *American Economic Review*; *American Journal of Political Science*; *American Law and Economics Review*; *American Political Science Review*; *B.E. Journal of Theoretical Economics*; *Cognitive Psychology*; *Complexity*; *Computer Supported Cooperative Work*; *Cuadernos de Economía (Spanish Journal of Economics and Finance)*; *Current Anthropology*; *Economica*; *Economics and Philosophy*; *Economic Inquiry*; *Economic Journal*; *Economics Letters*; *Economic Theory*; *Econometrica*; *Energy Policy*; *Ethical Theory and Moral Practice*; *Ethics and Behavior*; *European Economic Review*; *Experimental Economics*; *Games and Economic Behavior*; *Group Dynamics: Theory, Research and Practice*; *Interaction Studies*; *Interfaces*; *International Economic Review*; *International Journal of Game Theory*; *International Journal of Industrial Organization*; *Journal of Behavioral Decision Making*; *Journal of Business Economics*; *Journal of Economic Behavior and Organization*; *Journal of Economic Theory*; *Journal of Economics, Management & Strategy*; *Journal of the European Economic Association*; *Journal of Experimental Psychology: General*; *Journal of Experimental Social Psychology*; *Journal of Finance*; *Journal of Labor Economics*; *Journal of Law, Economics & Organization*; *Journal of Marketing Research*; *Journal of Political Economy*; *Journal of Politics*; *Journal of Public Economics*; *Journal of Sports Economics*; *Learning and Instruction*; *Management Science*; *Manufacturing and Service Operations Management*; *Nature*; *Nature Human Behaviour*; *Naval Research Logistics*; *Organization Science*; *Organizational Behavior and Human Decision Processes*; *PLOS ONE*; *Politics, Philosophy & Economics*; *Proceedings of the National Academy of Sciences*; *Quarterly Journal of Economics*; *Rationality & Society*; *Review of Economic Studies*; *Review of Finance*; *Risk Analysis*; *Scandinavian Journal of Economics*; *Southern Economic Journal*; *Strategic Management Journal*.

Distinguished Service Award, *Management Science*, 2013

Excellence in Refereeing Award, *American Economic Review*, 2011

Co-Editor, Special Issue of *Strategy Science* on “Reinvigorating Research on Organizational Culture and Its Link to Strategy,” 2020.

Co-Editor, Special Issue of *The Leadership Quarterly* on, “Economics and Leadership,” 2020.

Co-Editor, Special Issue of *Experimental Economics* on “Behavioral Economics,” 2006.

Co-Organizer, Zurich Workshop on Economics and Psychology, October 2022, Zurich

Co-Organizer, Workshop on Social and Moral Behavior, November 2018, Zurich.

Co-Organizer, Workshop on the Behavioral Economics of Financial Markets, June 2016, Zurich

Co-Organizer, International Conference on Social Norms and Institutions, Congressi Stefano Franscini (CSF) of ETH Zurich, May 2015, Ascona

Organizer, Workshop on New Frontiers in Behavioral and Experimental Economics, August 2014, Zurich

Organizer, Workshop on Norms and Cooperation, August 2013, Zurich

Organizer and Chair of Program Committee, Annual Meeting of the Swiss Society for Economics and Statistics, April 2012, Zurich.

Organizer, Workshop on Future Directions for Decision, Risk and Management Sciences Research, May 2011, Pittsburgh.

Organizing committee. Behavioral Decision Research in Management Conference, June 2010, Pittsburgh.

Co-organizer, Workshop on New and Alternative Directions for Learning Research, August 2004, Pittsburgh.

Organizing committee, Annual Meetings of the Economic Science Association, June 2003, Pittsburgh.

CONFERENCES AND PRESENTATIONS (* - Invited Presentation)

2022-2023

European Meeting of the Economic Science Association, Bologna, Italy

* Behavior, Institutions and Development Seminar, Toulouse School of Economics

* CESifo Area Conference on Behavioral Economics, Munich, Germany

* Department of Economics, University of Vienna

* Department of Economics, University of Malaga

* Berlin Behavioral Economics Seminar, Berlin

* Department of Economics, University of Regensburg

* Department of Economics, University of Lausanne

2021-2022

* University of Queensland, Department of Economics (online)

* Stanford Institute for Theoretical Economics, Stanford University

* CESifo Area Conference on Behavioral Economics, Munich, Germany

* Department of Business and Economics, Maastricht University

Annual Meeting of the Economic Science Association, Cambridge, Massachusetts

Conference for the Society for Institutional & Organizational Economics, Toronto,
Canada

2020-2021

- * Erasmus School of Economics, Erasmus University Rotterdam (online)
- * Arminius Lecture, Rotterdam (online)
- * Department of Economics, Indiana University (online)
- * Theory-Experimental Seminar, University of Alicante (online)
- Allied Social Science Association Meetings (online)
- * Behavioral Research in Organizations seminar, Emlyon Business School (online)
- * Department of Economics, University of Arizona (online)
- * School of Economics and Finance, Queen Mary University of London (online)
- * MiddleExLab Virtual Seminar Series, Middlebury College (online)
- * Microeconomics Workshop, Ludwig Maximilian University of Munich
- * Annual Meeting of the Experimental Finance Society, Innsbruck, Austria (online)

2019-2020

- * TIBER Symposium on Psychology and Economics, Tilburg, The Netherlands
- * European Meeting of the Economic Science Association, Dijon, France
- * Political Economy Seminar, Bocconi University
- * CESifo Area Conference on Behavioral Economics, Munich, Germany
- * Workshop on Entrepreneurship and Innovation, Max Planck Institute for Innovation and Competition, Munich, Germany
- * Berkeley Haas Culture Conference, University of California at Berkeley
- * Cambridge INET Institute, University of Cambridge, United Kingdom (online)

2018-2019

- * Universidad Autonoma de Barcelona, Bellaterra, Spain
- * Universidad Pompeu Fabra, Barcelona, Spain
- Workshop on Norms and Behavioral Change, University of Pennsylvania
- * CESifo Area Conference on Behavioral Economics, Munich, Germany
- * Workshop on Organizations and Markets, Dijon, France
- * Luxembourg Institute for Socio-Economic Research, Luxembourg
- * Department of Economics, Copenhagen Business School
- * Workshop on Beliefs, briq Institute on Behavior & Inequality, Bonn, Germany
- * Tsinghua Conference on Behavioral, Experimental and Theoretical Economics, Tsinghua University, Beijing, China
- * Shanghai Workshop of Behavioral and Experimental Economics, Shanghai University of Finance and Economics, Shanghai, China

2017-2018

- * Arne Ryde Workshop on Experimental Methods in the Study of Firms, Management and Entrepreneurs, Trolleholm Castle, Sweden
- * Department of Economics, Maastricht University
- * CESifo Area Conference on Behavioral Economics, Munich, Germany
- * Social Science Division, New York University, Abu Dhabi
- * Dusseldorf Institute for Competition Economics, Dusseldorf, Germany
- * Workshop on Cultural Transmission and Social Norms, Norwich, UK
- * Department of Economics, University of Gothenburg, Sweden

- * Department of Economics, University of Sussex, United Kingdom
- * Max Planck Institute for Collective Goods, Bonn, Germany
- * Toulouse School of Economics, Toulouse, France
- * Workshop on Industrial Organization, Tinbergen Institute, Amsterdam, The Netherlands
- Annual Meeting of the Economic Science Association, Berlin Germany
- * Cambridge IBSEN International Conference on Large scale Experiments, Cambridge University

2016-2017

- * Stanford Institute for Theoretical Economics, Stanford University
- * CESifo Area Conference on Behavioral Economics, Munich, Germany
- * Workshop on Social Preferences and Incentives, University of Nottingham
- * Department of Economics, Hamburg University
- * Behavioral Economics Seminar, Paris School of Economics
- Allied Social Science Association Meetings, Chicago, Illinois
- * Psychoeconomics Workshop, Konstanz
- * Workshop on Moral Reasoning, Institute on Behavior and Inequality, Bonn, Germany
- * International Meeting for Experimental and Behavioral Economics and Social Science, Barcelona, Spain
- * Institutions and Cooperation Workshop, Exeter University
- * Conference on Belief-Based Utility, Carnegie Mellon University

2015-2016

- * Faculty of Management, Economics and Social Sciences, University of Cologne
- * Workshop on Behavioral Game Theory, University of East Anglia
- * MaXLab Day 2016 Workshop, University of Magdeburg
- * Department of Economics, New York University
- * 4th Winter School in Behavioral Economics and Experimental Research, Champéry, Switzerland
- * Faculty of Business and Economics, University of Basel
- * Seminar in Economics and Political Science, INSEAD, Fontainebleau, France
- * Workshop on Experimental Organization Science, Frankfurt, Germany
- North American Meetings of the Economic Science Association, Dallas, United States
- * Department of Economics, University of California at Irvine
- * Economics Science Institute, Chapman University

2014-2015

- * CREED / Tinbergen Institute Seminar, University of Amsterdam
- * University of Pittsburgh, Department of Economics
- * CESifo Area Conference on Behavioral Economics, Munich, Germany
- * Berlin Behavioral Economics Seminar, Humboldt University
- * Department of Economics, Stanford University
- * Department of Economics, University of California at Berkeley
- * Rady School of Management, University of California at San Diego
- * Department of Economics, University of Copenhagen
- * European University Institute, Florence, Italy
- * Groupe d'Analyse et de Theorie Economique (GATE), Lyon, France

- * WZB Workshop on Behavioral Foundations of Corruption and Unethical Behavior, Berlin, Germany
- * Department of Economics, Stockholm School of Economics
- * Self-deception, Self-signaling, and Self-control Workshop, Institute for Advanced Study, Toulouse, France
- * Hanqing Advanced Institute of Economics and Finance, Renmin University, China
- * RISS 13th International Conference & CEE 1st International Conference, Frontiers in Experimental Economics, Kansai University, Japan
- * Workshop on Experimental Economics, Kyoto University, Japan

2013-2014

- * First Swiss Young Researcher Workshop in Behavioral Economics and Experimental Research (keynote presentation), University of Lausanne
- * Department of Economics, Lund University
- * Workshop on Experimental Organization Science, Frankfurt, Germany
- * Department of Economics, University of Maastricht
- * Department of Economics, University of Bologna
- * Department of Economics, Cornell University
- * School of Economics, Renmin University, Beijing
- * Fourth Annual Xiamen University International Workshop on Experimental Economics (keynote presentation), Xiamen
- * Department of Economics, Tilburg University
- * Economics and Psychology Seminar, Paris School of Economics
- * London Experimental Workshop, Middlesex University
- * Workshop on the Future Directions for Behavioral Economics Research in Dishonesty, University of Copenhagen
- * School of Management, Yale University
- * Workshop: Political Theory meets Experiment, ETH Zurich
- * Department of Management and Microeconomics, University of Frankfurt

2012-2013

- * Amsterdam Symposium on Behavioral and Experimental Economics, University of Amsterdam
- * Workshop on Experimental Economics, University of Vienna
- * LATSIS Symposium, "Economics on the Move," ETH Zurich
- * Murat Sertel Center for Advanced Economic Studies, Bilgi University Istanbul
- * Department of Economics, Bilkent University
- * Department of Economics, Royal Holloway University of London
- * CESifo Area Conference on Behavioral Economics, Munich, Germany
- * Department of Organizational Behavior, University of Lausanne
- * Managerial Economics and Strategy Seminar, London School of Economics and Political Science
- * Department of Economics, Shanghai University of Finance and Economics
- * Fourth International Workshop on Behavioral Operations Management (keynote presentation), Chengdu, China
- * Department of Economics, Nottingham University
- * Department of Economics, University of Birmingham
- * Max Planck Institute for Collective Goods, Bonn, Germany

- * Department of Economics, University of Konstanz
 - * European Workshop on Experimental and Behavioral Economics, Frankfurt, Germany
 - * Department of Economics, University of East Anglia
 - * Norwegian School of Economics, Bergen, Norway
- International Conference on Social Dilemmas, Zurich, Switzerland

2011-2012

- * Workshop on Communication in Games, University of Zurich
 - * Game Theory and Society Conference, ETH Zurich
 - * CESifo Area Conference on Behavioral Economics, Munich, Germany
 - * Department of Decision Sciences, Bocconi University
 - * Institute of Economics, Heidelberg University
 - * Berlin Behavioral Economics Seminar, WZB Berlin
 - * Department of Economics, University of Innsbruck
- International Meeting on Experimental and Behavioral Economics, Castellon, Spain
- * Workshop on The Social Dimension of Organizations (keynote presentation), Central European University, Budapest, Hungary
 - * Department of Economics, University of Maastricht
 - * Department of Business Economics, Universitat Autònoma de Barcelona
- International Meeting of the Economic Science Association, New York, New York

2010-2011

- * School of Management, Yale University
 - * Department of Economics, University of Arkansas
 - * Strategy and the Design of Organizational Architecture Conference, Harvard Business School (invited discussant)
- North American Meetings of the Economic Science Association, Tucson, Arizona
- Southern Economic Association Meetings, Atlanta, Georgia
- * Organizational Learning, Innovation and Knowledge Workshop, Center for Learning and Innovation in Organizations, Carnegie Mellon University
 - * School of Information, University of Michigan
 - * Graduate School of Business, Columbia University

2009-2010

- * Institute for Empirical Research in Economics, University of Zurich
 - * NBER Meeting on Relational Contracts, Cambridge, Massachusetts (invited discussant)
 - * Department of Economics, University of Bonn
 - * Conference on Experiments in Organizations, Rotterdam, The Netherlands
 - * Organization Studies Group, Massachusetts Institute of Technology
- Application of Behavioral Economics to Climate Change, New York (invited participant)

2008-2009

- * Conference on Experimental Social Sciences, Washington University
- Economic Science Association, Tucson, Arizona
- * Department of Economics, New York University
 - * Alhambra Experimental Workshop, Granada, Spain
- Allied Social Science Associations Meetings, San Francisco, California
- * Center for Interdisciplinary Research on Teams, Carnegie Mellon University
 - * Department of Economics, Harvard University

- * Rotman School of Business, University of Toronto
- * Department of Economics, Ohio State University
- * Olin School of Business, Washington University
- * Behavioral Economics Conference, Berkeley, California
- Econometric Society, Cambridge, Massachusetts
- * Workshop on Psychology and Neuroeconomics, Toulouse, France

2007-2008

- * Department of Psychology, University of Pittsburgh
- Economic Science Association, Tucson, Arizona
- Society for Judgment and Decision Making, Long Beach, California
- * Division of Humanities and Social Sciences, California Institute of Technology
- * NBER Meeting on Corporate Finance, Cambridge, Massachusetts (invited discussant)
- * The School of Management, University of Texas at Dallas
- * Department of Economics, Cornell University
- * Interdisciplinary Center for Economic Science, George Mason University
- Economic Science Association, Pasadena, California

2006-2007

- Academy of Management Meetings, Atlanta, Georgia
- Economic Science Association, Tucson, Arizona
- Southern Economic Association Meetings, Charleston, South Carolina
- * Conference on Prediction Markets in Marketing, Penn State University
- * Department of Economics, University of Pittsburgh
- Conference on Identity, Innovation, and Learning, Carnegie Mellon University

2005-2006

- * University of Wisconsin, Department of Economics
- Annual Meetings of the Society for Judgment and Decision Making, Toronto, Canada
- * Institute for Economic Analysis, Bellaterra, Spain
- * Conference in Honor of Ray Battalio, Texas A&M University
- * York University, Department of Economics
- * Nottingham University, School of Economics
- * Universitat Pompeu Fabra, Department of Economics and Business

2004-2005

- * Stanford Institute for Theoretical Economics, Stanford University
- Workshop on New and Alternative Directions for Learning, Pittsburgh, PA
- International Meetings on Experimental and Behavioral Economics, Cordoba, Spain
- * Workshop on Egalitarian Behavior, Oslo, Norway
- Economic Science Association, Montreal, Canada

2003-2004

- Society for the Advancement of Behavioral Economics, Lake Tahoe, NV
- * Texas A&M University, Economics Department
- * Case Western Reserve University, Department of Economics
- * University of California at Berkeley, Department of Economics
- Carnegie Mellon University, Graduate School of Industrial Administration
- Annual Meetings of the American Economic Association, San Diego, CA

* Princeton University, Department of Economics
* Emory University, Department of Economics
Annual Meetings of the Strategy Research Forum, Toronto, ON
Economic Science Association, Amsterdam, The Netherlands

2002-2003

Carnegie Mellon University, Graduate School of Industrial Administration
* University of California at Los Angeles, Anderson School of Business
* University of Pittsburgh, Department of Economics
Public Choice Society / Economic Science Association, Nashville, TN
* Conference on Leadership and Social Interaction, Lyon, France
* Duke University, Fuqua School of Business
Economic Science Association, Pittsburgh, PA

2001-2002

Carnegie-Bosch Conference on Managing Knowledge in Organizations, Pittsburgh, PA
Economic Science Association, Tucson, AZ
* University of Pittsburgh, Department of Economics
Public Choice Society / Economic Science Association, San Diego, CA
* Harvard University, Harvard Business School
* Conference on Bounded Rationality and Behavioral Learning, Aix (Provence), France
Economic Science Association, Boston, MA

2000-2001

First World Congress of the Game Theory Society, Bilbao, Spain
MacArthur Foundation Preferences Network meetings, Los Angeles, CA

1999-2000

Carnegie Mellon University/University of Pittsburgh, Groups & Organizations Seminar
* Pennsylvania State University, Smeal College of Business
Behavioral Decision Research in Management Meetings, Tucson, AZ
Economic Science Association, New York, NY

1998-1999

Economic Science Association, Tucson, AZ
Society for Judgment and Decision Making, Dallas, TX
* University of Arizona, Department of Management and Policy
* London Business School, Strategic Management Department
* University of Southern California, Marshall School of Business
* University of Pennsylvania, The Wharton School
* Carnegie Mellon University, Social and Decision Sciences
* Harvard University, Harvard Business School
* Northwestern University, Kellogg Graduate School of Management
* Carnegie Mellon University, Graduate School of Industrial Administration
* University of Chicago, Graduate School of Business
* Stanford University, Graduate School of Business

1997-1998

American Economic Association, Chicago, IL
* Stanford GSB Conference on Strategic Management, Stanford, CA

Public Choice Society / Economic Science Association, New Orleans, LA
Behavioral Decision Research in Management Meetings, Miami, FL
Academy of Management, San Diego, California

1996-1997

Economic Science Association, Tucson, AZ
Society for Judgment and Decision Making, Chicago, IL
Public Choice Society / Economic Science Association, San Francisco CA
Econometric Society, Pasadena CA
Academy of Management, Boston, MA

1995-1996

Public Choice Society / Economic Science Association, Houston, TX

DOCTORAL STUDENT DISSERTATION COMMITTEES

Sili Zhang (chair), University of Zurich, Department of Economics, Ph.D. 2022
Florian Schneider (chair), University of Zurich, Department of Economics, Ph.D. 2020
Yi-Shan Lee (chair), University of Zurich, Department of Economics, Ph.D. 2019
Fanny Brun (chair), University of Zurich, Department of Economics, Ph.D. 2019
Lea Heursen (co-chair), University of Zurich, Department of Economics, Ph.D. 2018
Florian Engl (chair), University of Zurich, Department of Economics, Ph.D. 2015
Lea Cassar (chair), University of Zurich, Department of Economics, Ph.D. 2015
Peter H. Kriss (chair), Carnegie Mellon University, Department of Social & Decision Sciences, Ph.D. 2011
John R. Hamman (chair), Carnegie Mellon University, Department of Social & Decision Sciences, Ph.D. 2009
Erin L. Krupka (chair), Carnegie Mellon University, Department of Social & Decision Sciences, Ph.D. 2007
Keyu Wu, University of Zurich, Department of Economics, Ph.D. 2021
Manwei Liu, Tilburg University, School of Economics and Management, Ph.D. 2021
Robin Schnider, University of Zurich, Department of Business Administration, Ph.D. 2019
Hande Erkut, Maastricht University, School of Economics and Management, Ph.D., 2021
Yagiz Ozdemir, University of Zurich, Department of Economics, Ph.D. 2016
Arnd Klein, University of Zurich, Department of Economics, Ph.D. 2015
Tony Williams, University of Zurich, Department of Economics, Ph.D. 2014
Joseph Radzevick, Carnegie Mellon University, Tepper School of Business, Ph.D. 2011
Michael Menietti, University of Pittsburgh, Department of Economics, Ph.D. 2011
Jonathan Lafky, University of Pittsburgh, Department of Economics, Ph.D. 2010
Gary Hsieh, Carnegie Mellon University, Human-Computer Interaction Institute, School of Computer Science, Ph.D. 2010

Seunghye Han, Carnegie Mellon University, Department of Social & Decision Sciences,
Ph.D. 2009

Cynthia Cryder, Carnegie Mellon University, Department of Social & Decision Sciences,
Ph.D. 2009

Jason Brown, University of Pittsburgh, Katz Business School, Ph.D. 2009

Ye Li, University of Chicago, Booth School of Business, Ph.D. 2009

Emily Haisley, Carnegie Mellon University, Tepper School of Business, Ph.D. 2008

Katherine Wick, University of Pittsburgh, Department of Economics, Ph.D. 2008

Huan Xie, University of Pittsburgh, Department of Economics, Ph.D. 2008

Scott Rick, Carnegie Mellon University, Department of Social & Decision Sciences,
Ph.D. 2007

Jason Dana, Carnegie Mellon University, Department of Social & Decision Sciences,
Ph.D. 2005

Jason Xi Kuang, University of Pittsburgh, Katz School of Business, Ph.D. 2005

Chetan Dave, University of Pittsburgh, Department of Economics, Ph.D. 2004